

1	10	248,060	3	260,967	0	0	0
2	9	353,328	2	404,000	3	337,333	153
3	25	777,972	4	779,725	3	625,667	111
4	13	759,838	1	1,479,000	3	489,333	84
5+	14	1,722,143	5	1,654,000	1	1,395,000	134
TOWN	71	832,363	15	963,920	10	575,200	118

MARKET TRENDS in The Chathams January 2010 - January 2011

Boro

	Jan. '10	Feb.	Mar.	Apr.	May	June	July
Ave List Price	\$875,908	\$783,339	\$778,025	\$755,979	\$775,409	\$790,688	\$719,652
Ave Sale Price	\$668,267	\$661,333	\$557,750	\$868,800	\$655,500	\$739,952	\$687,519
SP/LP Ratio	96%	97%	97%	95%	99%	102%	102%
DOM	55	123	131	39	47	31	47
# of Homes Sold	11	3	2	12	9	12	10

	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. '11
Ave List Price	\$715,912	\$681,387	\$673,006	\$674,293	\$652,169	\$704,183
Ave Sale Price	\$840,650	\$941,500	\$735,000	\$669,200	\$727,893	\$678,857
SP/LP Ratio	95%	97%	99%	96%	96%	98%
DOM	58	69	71	40	89	37
# of Homes Sold	10	8	3	5	8	7

Twp.

	Jan. '10	Feb.	Mar.	Apr.	May	June	July
Ave List Price	\$1,059,144	\$1,070,509	\$1,036,683	\$1,062,096	\$1,007,197	\$1,000,836	\$942,913
Ave Sale Price	\$536,250	\$430,900	\$659,167	\$616,222	\$882,200	\$919,122	\$1,063,669
SP/LP Ratio	92%	96%	98%	100%	96%	97%	97%
DOM	106	137	96	90	81	64	46
# of Homes Sold	6	7	7	9	10	28	13

	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. '11
Ave List Price	\$887,377	\$876,287	\$929,048	\$812,068	\$800,832	\$832,363
Ave Sale Price	\$1,196,545	\$949,906	\$929,336	\$653,833	\$980,875	\$1,164,000
SP/LP Ratio	98%	94%	96%	97%	97%	94%
DOM	69	107	47	54	74	85
# of Homes Sold	11	14	17	8	19	6

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Style

Split Level
Cape Cod
Split Level
Custom Hm
Colonial
Colonial
Colonial

1 Fl. Unit
Ranch
Twnhse-Int
Colonial
Colonial/Cust
Colonial

Sold Listings			
# of Res. Homes	Avg. SP	Avg. DOM	SP/LP
0	0	0	0%
0	0	0	0%
0	0	0	0%
3	537,833	35	97%
3	767,833	47	100%
1	835,000	17	98%
7	678,857	37	98%

Sold Listings			
# of Res. Homes	Avg. SP	Avg. DOM	SP/LP
0	0	0	0%

1	210,000	112	92%
0	0	0	0%
2	479,500	37	96%
1	1,080,000	18	101%
2	2,367,500	154	93%
6	1,164,000	85	94%