



0	0	0	0	0	0	0	0
1	0	0	0	0	0	0	0
2	2	624,250	0	0	1	399,500	107
3	24	583,954	2	619,500	3	591,000	21
4	19	823,653	2	1,037,000	3	868,500	48
5+	3	1,489,967	0	0	0	0	0
TOWN	48	737,140	4	828,250	7	682,571	45

**Twp.**

Aug-11	Active Listings		New Listings		Under Contract		
# of Bedrooms	# of Res. Homes	Avg. LP	# of Res. Homes	Avg. LP	# of Res. Homes	Avg. LP	Avg. DOM
0	0	0	0	0	0	0	0
1	5	271,940	1	309,000	1	200,000	45
2	7	402,670	1	428,888	2	376,000	102
3	21	955,952	2	437,000	2	432,000	36
4	28	865,743	2	885,000	5	809,760	76
5+	19	1,368,737	4	918,750	2	1,067,000	17
TOWN	80	931,252	10	705,689	12	666,567	61

**MARKET TRENDS in The Chathams August 2010 - August 2011**

**Boro**

	Aug. '10	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.
Ave List Price	\$715,912	\$681,387	\$673,006	\$674,293	\$652,169	\$704,183	\$710,795
Ave Sale Price	\$840,650	\$941,500	\$735,000	\$669,200	\$727,893	\$678,857	\$565,000
SP/LP Ratio	95%	97%	99%	96%	96%	98%	95%
DOM	58	69	71	40	89	37	74
# of Homes Sold	10	8	3	5	8	7	6

	Mar.	Apr.	May	June	July	Aug. '11
Ave List Price	\$763,253	\$824,520	\$864,247	\$814,730	\$732,558	\$737,140
Ave Sale Price	\$745,000	\$824,200	\$519,143	\$828,154	\$802,750	\$698,765
SP/LP Ratio	99%	99%	98%	101%	100%	99%
DOM	30	52	68	45	37	29
# of Homes Sold	5	11	9	14	5	9

**Twp.**

	Aug. '10	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.
Ave List Price	\$887,377	\$876,287	\$929,048	\$812,068	\$800,832	\$832,363	\$933,612
Ave Sale Price	\$1,196,545	\$949,906	\$929,336	\$653,833	\$980,875	\$1,164,000	\$756,250
SP/LP Ratio	98%	94%	96%	97%	97%	94%	97%
DOM	69	107	47	54	74	85	89
# of Homes Sold	11	14	17	8	19	6	4

	<b>Mar.</b>	<b>Apr.</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug. '11</b>
<b>Ave List Price</b>	\$863,621	\$984,959	\$996,311	\$942,969	\$991,715	\$931,252
<b>Ave Sale Price</b>	\$875,214	\$950,914	\$797,111	\$749,208	\$1,014,746	\$855,125
<b>SP/LP Ratio</b>	95%	98%	97%	98%	97%	97%
<b>DOM</b>	109	46	83	54	44	56
<b># of Homes Sold</b>	14	13	20	14	23	18

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**Style**

Cape Cod  
Colonial  
Colonial  
Colonial  
Colonial  
Cape Cod  
Custom Hm  
Colonial  
Cape Cod

1 Fl. Unit  
1 Fl. Unit  
Twnhse-Int  
1st Fl Unit  
Cape Cod  
Cape Cod  
Split Level  
Colonial  
Ranch  
Colonial  
Colonial  
Colonial  
Colonial  
Custom Hm  
Colonial  
Colonial  
Colonial  
Colonial

Sold Listings			
# of Res. Homes	Avg. SP	Avg. DOM	SP/LP

0	0	0	0%
0	0	0	0%
0	0	0	0%
6	637,315	28	99%
3	821,667	32	100%
0	0	0	0%
9	698,765	29	99%

<b>Sold Listings</b>			
<b># of Res. Homes</b>	<b>Avg. SP</b>	<b>Avg. DOM</b>	<b>SP/LP</b>
0	0	0	0%
4	206,750	57	95%
0	0	0	0%
4	587,500	39	98%
8	1,024,406	54	99%
2	2,010,000	99	93%
18	855,125	56	97%